PTAC CAN HELP YOU...

- Research and identify suitable government markets;
- Determine your eligibility and help you apply for certifications such as:
  - HUBZone
  - 8(a)
  - Service-Disabled-Veteran-Owned Small Business (SDVOSB)
  - Woman-Owned Small Business (WOSB)
- Research buying trends and contract histories;
- Locate bid opportunities;
- Understand government purchasing methods and contracting procedures;
- Review and understand solicitations;
- Respond to bids and proposals;
- Complete required registrations:
  - Obtain a Unique Entity Identifier
  - Identify necessary industry codes
  - Register in the System for Award Management (SAM)
  - Navigate other web-based applications
- Participate in networking and matchmaking opportunities.

MONTANA PTAC LOCATIONS

Big Sky Economic Development - lead center
Billings 406-869-8410 or 406-869-8413
Bozeman 406-624-9518

Montana West Economic Development - Kalispell
406-257-7711 ext 5

University of Montana - Missoula
406-243-4030

Great Falls Development Authority - Great Falls
406-750-1253 or 406-590-1184

Ravalli County Economic Development Authority - Hamilton
406-375-9416

Snowy Mountain Development Corporation - Lewistown
406-535-2591

WHAT ARE PROCUREMENT TECHNICAL ASSISTANCE CENTERS?

Montana Procurement Technical Assistance Centers (PTACs) specialize in helping businesses learn how to sell to the government customer. The majority of our services are free and are available to businesses across Montana. Counseling and education are the key components of our program.

Located throughout the country, PTACs are part of the Procurement Technical Assistance Program (PTAP), authorized by Congress in 1985. PTACs are funded in part through a cooperative agreement with the Defense Logistics Agency. Matching funds are also contributed by economic development, nonprofit, and educational organizations across Montana.
WHY CONTRACT WITH THE GOVERNMENT?

Government contracting can be a good business opportunity. But to successfully compete in the marketplace, you must know how. A Procurement Technical Assistance Center can help you.

PERSONAL

PTAC advisors give you confidential, individualized assistance wherever you are located. If you are unable to visit one of our centers, we can consult with you over the phone.

TIMELY

Government contracting involves many deadlines. Whether you are completing registrations, applying for certifications, or submitting bids or proposals, our PTAC advisors make every effort to quickly respond to your inquiries.

ADVICE

Montana PTACs are staffed by advisors with years of experience in both the public and private sectors. Many have owned small businesses or worked extensively in business development. Our government contracting advisors also attend specialized training and participate in professional certification programs to keep pace with changing regulations and requirements.

CONTACT US AT WWW.MONTANAPTAC.ORG

CONTRACTING WITH THE GOVERNMENT

Government agencies buy billions of dollars worth of goods and services from small businesses each year. Some small businesses can benefit from government contracting; for others, the market is not the best fit. A PTAC advisor can help you assess whether contracting is right for you.